











WE
CANNOT
AFFORD TO
LOSE IT.

THE REAL
HURDLE IS
THE NEXT
MATCH.



BEAT
SHINJI IN
THE NEXT
MATCH
FOR
SURE.

LEARN FROM
LOSING THE
LAST MATCH,
AND
STRENGTHEN
YOURSELF.



YES.
I PROMISE
TO WIN.



IT'S TRUE...
THE MORE I
THINK ABOUT IT,
THE MORE I SEE
WHERE I WENT
WRONG.



FIRST OF
ALL, I
QUICKLY
SETTLED
ON THE
PROPERTY
THAT...



THE
GODDESS OF
COMPETITIONS
WON'T GRANT
VICTORY TO A
SOFT GUY
LIKE THAT.

...AKIYAMA-SAN
SUGGESTED. I
WAS SATISFIED
WITH IT AND
WENT TO THE
AQUARIUM.



BECAUSE
OF THAT, I
WOUND UP
WITH A
BORING,
LACKLUSTER
PROPERTY.

MY SECOND
PROBLEM WAS
THAT I ACTED
STRICTLY WITH
RESPECT TO
THE RULE.



I WAS
DEFEATED
BY SHINJI-
SAN'S
INTENSITY.

BUT THE
THIRD
PROBLEM
WAS THE
MAIN
REASON
OF MY
DEFEAT.



TO
EMOTIONALLY
MOVE THEM!

TRUE
VICTORY
IS TO
MOVE
PEOPLE'S
HEARTS!



I'M
ENTERING
THE FINAL
BATTLE WITH
STRONG
EMOTIONS!

IN THE END, IT
BOILS DOWN
TO A BATTLE
OF EMOTIONS!
YOU CAN
OVERWHELM
YOUR
OPPONENTS
WITH
INTENSITY!











I SEE.



SHE'S
A LIFE
INSURANCE
SALESMAN.

SHE'S
YOUR
"NEIGH-
BORHOOD
INSURANCE
AGENT."



THAT
PUSHED HER
TO GO INTO
INSURANCE.

SHE MARRIED
YOUNG AND WAS
AN ORDINARY
HOMEMAKER
FOR A WHILE.
THEN SHE GOT
DIVORCED AND
WENT BACK TO
LIVE WITH HER
PARENTS WITH HER
CHILDREN.



TOKYO
UNIVERSITY??
THAT'S
AMAZING.

SHE RAISED
TWO SONS
ALL ON HER
OWN, AND SAW
TO IT THEY
ATTENDED
TOKYO
UNIVERSITY.



OF COURSE
THEY HAD
NOTHING TO
DO WITH THE
INVESTMENT
CLUB.



YUP.

DID THEY
GO TO
DOJUKU?



THAT'S
WHY SHE'S
ALLOWED TO
COME HERE TO
AGGRESSIVELY
PITCH
INSURANCE.

PEOPLE AT
SCHOOL
KNOW HER
BECAUSE OF
HER ALLIANCE
SONS.



I GET THE
PICTURE.



I UNDER-
STAND.

SHE CALLS ME
"SHIN-CHAN"
WHenever SHE
SEES ME ON
CAMPUS; I
GET SO
EMBARRASSED.



AMAZING
LIKE
HOW?

BUT AUNTIE
MACHIKO IS
AN AMAZING
PERSON.



...ACCORDING
TO THE
BUSINESS
REPORTS
OF MAJOR
INSURANCE
CORPORA-
TIONS.

SHE'S
COUNTED
AMONG THE
TOP TEN
SALESPEOPLE
IN ALL OF
JAPAN.



SHE'S
HAD CRAZY
SUCCESS
GETTING
CLIENTS
SIGNED UP.
SHE GETS
AN AWARD
EVERY
YEAR.

TOP TEN
IN ALL OF
JAPAN?







WHAT
DOES YOUR
INSURANCE
ALINT DO,
ANYWAY?



I HAVE
ABSOLUTELY
NO IDEA
HOW
THE LIFE
INSURANCE
SYSTEM
WORKS.



WHEN
YOU
PUT IT
THAT
WAY...



I KNOW,
RIGHT?

I WOULDN'T
KNOW WHERE
TO BEGIN
EXPLAINING
IT...



SHIN-
CHAN!



ALUNTIE
MACHIKO.



YES...

IT'S
BEEN A
WHILE.



YES.

I
REMEMBER
YOU.
I SAW
YOU IN THE
FACULTY
ROOM.

HE'S MY
KOHAI
TWO
GRADES
YOUNGER.

WHO'S
YOUR
FRIEND?



I'M ZAISEN
TAKASHI.
HOW DO
YOU DO?

